

BOOSTING ENROLLMENT

Students Spreading the Word

- ◆ Send students back to school with "Invite a Friend" flyers found in the <u>template library</u> to share with their friends
 - ♦ Offer a treat or reward for bringing a friend
 - ♦ Let kids share your program's personalized business cards (order on the **Storefront**)
- ♦ Provide LifeWise t-shirts to all students and encourage them to wear their shirts on LifeWise day

Community Events

- Attend events such as school open house, National Night Out, Trunk or Treat and parades to hand out enrollment forms or flyers (see <u>Community Outreach Strategies</u> for more ideas)
- ◆ Partner with clubs or other ministry organizations to share information about your program

School Communication Channels

- ♦ Ask the school to share printed materials
 - ♦ Send home registration forms and/or flyers with students
 - ♦ Keep spare registration forms in the office
- ♦ Ask the school to share resources electronically
 - ♦ Share the online registration link with school secretaries so they have it if parents inquire
 - ♦ Include the enrollment form on the school's online site for flyers and upcoming events

Social Media

- ♦ Use Facebook and Instagram to share registration information
- Post frequently and ask people to like or share your page to reach a wider audience

Church Involvement

- ♦ Ask area churches if you can advertise on their bulletins, websites and signs
- Send information home with Vacation Bible School and Sunday school participants

Local Media

- ♦ Advertise in local magazines and papers
- Submit a press release and encourage local media to do a story on your program (refer to this
 <u>article</u> for guidelines and templates)

Mailings

- Use Mailchimp newsletters to ask supporters to share enrollment information with friends
- Request a release of records from the school and send <u>Parent Packets</u> to all parents. Include a
 registration form, cover letter, parent brochure and window decal in each packet.
- Send postcards from the Storefront with registration information

Signs

♦ Rent a billboard or use yard signs to increase awareness